

# Income Statement

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## Big Company

Period 1 of 2000 through 12 of 2000

Company 000006

Percent of  
Revenue

<b>REVENUE</b>		<b>4,977,641.36</b>	100.0
REVENUE	4,977,641.36		100.0
Sale of Raw Land	0.00		0.0
Home Imp.Income	0.00		0.0
Adjustment To Revenue	268,583.00		5.4
Design/Build Income	1,672,223.23		33.6
Insurance Income	1,123,036.81		22.6
Commercial Income	1,843,290.44		37.0
Other Income	70,507.88		1.4
<b>COST OF SALES</b>		<b>3,292,935.06</b>	66.2
COST OF SALES (DCC)	3,292,935.06		66.2
Cost of Raw Land Sold	0.00		0.0
Cost of Houses Sold	3,367,424.06		67.7
Costs Related to Other Income	(74,489.00)		(1.5)
<b>GROSS PROFIT</b>		<b>\$1,684,706.30</b>	
<b>EXPENSES</b>		<b>1,665,702.87</b>	33.5
GENERAL AND ADMINISTRATIVE	529.87		0.0
Office Expense	0.00		0.0
Other General and Admin.	4.87		0.0
Contributions	525.00		0.0
HOME IMPROVEMENT EXP.	0.00		0.0
Home Imp. Salary	0.00		0.0
Marketing	0.00		0.0
Taxes	0.00		0.0
DESIGN/BUILD EXPENSES	465,720.29		9.4
Design/Build Total Expenses	0.00		0.0
Salaries	348,009.53		7.0
Office	7,825.00		0.2
Marketing	47,701.03		1.0
Membership	910.00		0.0
Vehicles	18,368.28		0.4
Travel & Entertainment	1,020.73		0.0
Taxes	31,491.05		0.6
Insurance	9,872.66		0.2
Professional Fees	3.00		0.0
Uniforms	141.93		0.0
Tools & Supplies	264.58		0.0
Misc.	50.00		0.0

**Income Statement**

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Finance Charges	62.50		0.0
<b>INSURANCE EXPENSES</b>		<b>192,745.91</b>	<b>3.9</b>
Salaries	141,506.18		2.8
Office	6,322.41		0.1
Marketing	6,666.81		0.1
Membership Dues	340.00		0.0
Vehicles	14,353.06		0.3
Travel & Entertainment	2,237.93		0.0
Taxes	11,517.31		0.2
Insurance	4,753.29		0.1
Professional Fees	4,320.42		0.1
Uniforms	209.49		0.0
Tools & Supplies	462.07		0.0
Finance Charges	56.94		0.0
Bad Debts	0.00		0.0
<b>COMMERCIAL EXPENSES</b>		<b>200,983.92</b>	<b>4.0</b>
Salaries	162,151.85		3.3
Office	4,803.84		0.1
Marketing	6,885.73		0.1
Membership Dues	3,025.11		0.1
Vehicles	7,554.46		0.2
Travel & Entertainment	959.57		0.0
Taxes	14,189.54		0.3
Insurance	1,118.23		0.0
Uniforms	111.25		0.0
Training & Misc.	90.00		0.0
Tools & Supplies	94.34		0.0
<b>GENERAL EXPENSES</b>		<b>805,722.88</b>	<b>16.2</b>
Salaries	264,374.55		5.3
Office	52,952.14		1.1
Marketing	7,607.69		0.2
Membership Dues	5,885.70		0.1
Vehicles	17,963.78		0.4
Travel & Entertainment	22,889.90		0.5
Taxes	58,606.11		1.2
Insurance	36,590.51		0.7
Professional Fees	161,747.20		3.2
Rent	104,924.70		2.1
Uniforms	2,898.38		0.1
Tools & Supplies	3,882.66		0.1
Interest	1,756.26		0.0
Finance Charges	1,561.61		0.0
Depreciation Expenses	62,081.69		1.2

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Revenue

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**PROFIT BEFORE OTHER ITEMS**

**\$19,003.43**

**OTHER EXPENSES**

**0.00**

0.0

  O EXPENSE

0.00

0.0

    Other Expenses

0.00

0.0

    Income Taxes

0.00

0.0

**NET PROFIT**

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**\$19,003.43**

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