



770-981-4358
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Fellow Builders,

We are a first time/move up home Building Company, 5-10 homes/year, in the Atlanta GA area. We have been in business for over 15 years and since 1994 we have used **BuildSOFT** at near maximum capability.

When we started the company we used the **National Association of Home Builders-Chart of Accounts (NAHB-COA) One Write** system for job cost tracking but it was time consuming to change and keep current. However, we felt the (NAHB-COA) was the universal language all Builders should use. We needed something better and first looked at cheap software's like Peachtree, Quickbooks etc. which were not Builder specific and would require a lot of time to set up, integrate and maintain. Also, we would still need other software such as MS Project to handle specific requirements. It was apparent that having many programs would require duplicating input, be time consuming and error prone. We wanted an integrated Builder specific program. Cost was important but we were willing to pay more to get something that would eliminate piecing together a lot of programs to get the end result we were hoping for. We assumed that pieces would probably be cheaper but imagined that time would be better spent and total time cost savings would be realized if we could find a Builder specific integrated program.

We bought a high end Builder specific program from a company, now defunct, but felt we needed to be Accountants first and Builders second in order to effectively use the program. We returned that software within a 30 day trial period. During the trial period we stumbled upon **BuildSOFT** and discovered that it offered all we could imagine needing and more. First, it is already configured for the (NAHB-COA) and all flows to accounting which is done automatically in the background. This feature has paid the original program cost through Accountant cost savings. Second, the program pivots around the **BuildSOFT** feature of SCHEDULING which I consider the backbone of construction management. SCHEDULING is driven by the CALENDAR, also a **BuildSOFT** integral feature. Each day begins and ends at the CALENDAR for it tells if we need to hit a few buttons to quickly re-schedule the entire job (through closing) due to weather, failure of subs to show up/finish as scheduled, what integral PO's/WO's to send from within the CALENDAR etc. Another favorite feature (there are many) that helps pay the program cost is the Vendor Price Comparison Reports generated from the **BuildSOFT** vendor/sub Material Data Base. This feature saves a significant sum if only used for a homes framing package.

We design/build our homes, so **BuildSOFT** integration with our CAD program, SOFTplan (which we also use to produce working drawings for Builders around the US), allows us to transfer takeoff data (labor/materials required) from SOFTplan working drawings (configured to NAHB-COA), into **BuildSOFT**. We then run our jobs from the **BuildSOFT** CALENDAR.

BuildSOFT, when used correctly, makes the construction process more enjoyable and very very efficient.

Very satisfied BuildSOFT user

Roger Macon

