

Happy New Year, BuildSoft Community! Thank you for responding to the 2007-end customer survey. The results were insightful and gratifying to say the least. We have come a long way over the past year, and look forward to delivering even higher levels of service to you in 2008.

Attend the First Regional Training Conference, Feb 14th, 2008 – A Few Spots Left!

Kill two birds with one stone...come to **Orlando** for the **IBS**, and participate in this unique one-day training and idea sharing event. Registrants will also receive a free 4-day IBS pass – register now at <http://buildsoft.com/buildsoft-orlando08-conference.asp>, or call Cathy at 1-888-723-2222 x6140.

Agenda Includes:

- **Guest Speaker:** Stuart Jones, Custom Homebuilder & Longtime BuildSoft Power User, on *Utilizing BuildSoft to Create Process Efficiencies in a Slow Market*.
- **Training Sessions:** Led by BuildSoft Training Expert and Industry Veteran, Boyd Poisel, on Estimating, Takeoff & Project Management, and by Nancy Ross, on untapped features and guru tips for Accounting.
- *The Future of BuildSoft* Round Table Discussion, Hot Buffet Lunch & Cocktail Reception Included.

Year-End Constellation BuildSoft Survey Results

It was heartening to see a **50%** increase in customer satisfaction with *Software Updates*, and a **19%** increase in *Overall Satisfaction with the Product*. *Customer Support* maintained a very high score, indicating that Nancy Ross' team continues to excel. At the end of our first year serving you, this is quite an achievement.

A quote from the survey summarizes the overall sentiment:

"I am very satisfied with the system improvements and support, since Constellation has taken over. I feel I can now invest more time into under-utilized parts of Buildsoft, with Constellation behind the program. Thanks and keep up the good work." - Michael Eide - Eide Construction

BuildSoft Upgrade Road Map – 2008

Two significant enhancement releases are planned for this year, based on your invaluable feedback. Don't forget to upgrade to v3.56.27 (downloadable from the Client Care Center), released Nov 2007. See www.buildsoft.com/updates.asp & <http://buildsoft.com/Newsletter.asp> for details.

Did You Know?

- **FREE Mobile Productivity Solution - on Windows Mobile PDA's!**
 - Would you like to utilize Constellation's Blackberry solutions on your Motorola, Nokia, Palm, or Samsung PDA (on models: http://na.blackberry.com/eng/devices/enabled/device_manufacturers.jsp#tab_tab_palm)? Download the FREE OnLocation-Connect application, by navigating to www.constellationhb.com/onlocation/install/index.htm.
- **Training News**
 - Three new Pre-Recorded classes have been added to the client care center!
 - *Intro. to BuildSoft, Job Types & Closeout, Material & Labor Items - Not Just for Takeoff*
 - Live, Scheduled Interactive Training Remains free, for supported customers, this year!
- **Online FAQ's – BuildSoft Tax Tables**
 - Don't forget to access the Online Client Care Center - <http://buildsoft.com/customerCare.asp>, for State & Federal Tax Tables, and other support material.

Client Care Center

To access the Client Care Center, visit the **new BuildSoft website**, www.buildsoft.com.

Account Management

Contact Olga for billing, Client Care Center, and other questions, at oyatsetchko@constellationhb.com, or **1-888-723-2222 x2525**.

Returning Customers

Unsupported customers, call Robbie at **1-888-723-2222 x6143** to regain access to updates, training and support.

Contact us at **1 888 723 2222 x 2525** or on the web at www.buildsoft.com